How It Works
- 2-Days Intensive Training
- 20 Workshops (90 mins each)
- Choose Your Sessions
- Modelling + Finance + Excel

ModelOff London GTC is a two-day intensive course for Emerging Finance and Business Leaders in the UK. Designed to seriously challenging and inspiring the best and brightest analysts, associates, managers and senior managers (www.gtc.modeloff.com).

DAY 1 – MORNING
10 MAY 2018 – LONDON, UNITED KINGDOM

	ROOM 1	ROOM 2	ROOM 3
From 8:00am	Check-In		
8:50am	Opening Address and GTC Overview		
9:00am – 10:30am (90 minutes) Session 1	**LBO and Private Equity Analysis** **Using Financial Modelling to analyse Private Equity transactions.** **Presenter** • Andrea Ward (Managing Director, Financial Edge Training) **Learning Outcomes** • LBO Definition • Internal Rate of Return (IRR) and Value Analysis • LBO Analysis Models - Assumptions - Sources and uses of funds - Operating forecasts and cash sweeps - Model outputs - Levered valuation **Level** • Beginner • Intermediate	**Debt Sculpting, Debt Sizing and Macros in Project Finance** **Debt sizing is often thought of as a mystic art. In this session, investigate how to Sculpt Debt to cashflows and Size Debt based on multiple criteria (using an infrastructure case study).** **Presenter** • Kyle Chaning-Pearce (Founder, FinModo) **Learning Outcome** • What drives complexity in a Project Finance Model? • Different repayment types and Debt Sculpting using DSCR • Debt Sculpting vs Debt Sizing & modelling to a term sheet • Introduction to circularities and best practice macros to break them **Level** • Beginner & Intermediate	**Monte Carlo Analysis** **How to analyse business opportunities robustly with multiple scenarios.** **Presenter** • John Tennent (Managing Director, Corporate Edge) **Learning Outcomes** • Monte Carlo in Excel • Simple VB code • Dependency ranking **Level** • Intermediate • Advanced
10:30am – 11:00am	Morning Break		
11:00am – 12:30pm (90 minutes) Session 2	**Financial Modeling with Business Intelligence** **Learn how to go beyond traditional spreadsheet analysis and perform data analysis so that you can focus on the decision making part of your business. We will demonstrate how to avoid time-consuming and repetitive data manipulation, allowing us to focus on more important aspects and explore the new capabilities Excel has to offer to improve the quality of our analysis.** **Presenter** • Dimitris Leimonis (Managing Director, Financial Arena) **Learning Outcomes** • Automate data import from various sources and create relationships in your data model. **Level** • Beginner • Intermediate	**Audit & Review Financial Models** **Tips, tricks and lessons learnt from the other side of a model audit.** **How to build a model that will survive scrutiny and how to quickly find errors in yours and other people's models.** **Presenters** • Vikas Golchha (Senior Manager, Business Modeling, EY) **Learning Outcomes** • How to survive a model audit • Lessons learnt from 100s of audits • Common pitfalls and errors to avoid. Reduce your risk of errors • Building transparent, robust and flexible models • How to find an error in 30 minutes • Intro to model auditing techniques and tools **Level** • Intermediate	**Publishing Business Reporting and Dashboards Online** **David and Dick will detail a comprehensive set of considerations and Best-Practices for publishing your existing Excel data in On-Line Dashboards and Reports.** **Presenters** • Dick Moffat & David Hoppe (XLPublish) **Learning Outcomes** • See how and why to turn your Excel files into THE natural source for Power BI Dashboards. • Learn how by using Pivot Tables and the "Power" tools inside Excel itself you can get great Power BI results that can be used in Power BI **Level** • Intermediate
12:30pm – 1:30pm	Lunch		

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DAY 1 – AFTERNOON
10 MAY 2018 – LONDON, UNITED KINGDOM

	ROOM 1	ROOM 2	ROOM 3
1:30pm – 3:00pm (90 minutes) Session 3	Excel **What's New in Excel** Learn what's new in Excel that enables your organization to conduct deeper analyses, and hear how Excel is evolving to meet the need for the data analysis in the modern world. **Guy Hunkin & Itai Goldstein Microsoft Excel**	**Change-based Model Assurance** Learn about the very latest evolution in spreadsheet review process and technology. Spreadsheet changes can now systematically and comprehensively be tracked in a format that allows modellers and model reviewers to collaborate with their peers, stakeholders, and clients. **Presenters** • Morten Siersted (Director, F1F9) • Tony Bethell (VP Strategic Alliances, ClusterSeven) **Learning Outcomes** • Improved frequency, speed, quality • Improved collaboration, internally and externally • Comprehensive audit trail **Level** • All Levels ClusterSeven	**Strategic Options Analysis within a Risk Framework** Strategic Options Analysis is essential within world class financial modelling; however, is this enough? Learn to take your model to the next level using Intelligent Investment Appraisals and an 'Advanced Risk Modelling Framework'. **Presenter** • Alex Edwards (Founder, Savvy Financial Modelling) **Learning Outcomes** • Standard Strategic Options Analysis • Advanced Strategic Options Analysis (using VBA) • Risk Modelling Framework **Level** • Intermediate • Advanced savvy financial modelling
3:00pm – 3:30pm	*Afternoon Break*		
3:30pm – 5:00pm (90 minutes) Session 4	Excel **Top Tips & Tricks From Excel Experts** This fast paced session will address topics including: Sparklines, Flash Fill, Sumproduct V Sumifs, Dynamic Names v Tables, How to do 3D SUMIFS, Explicit Intersection, The mysterious Union operator, Extending Excel's range operator, Slicers, Tables – Total bar and options, Count Unique and so much more. **Roger Govier Charles Williams Bob Philips Microsoft Excel MVPs**	**The Future of Finance and Technology** A broad session to give introduction into the world of FinTech and the future of finance, data and technology. With 2.5 quintillion bytes of data created on a daily basis and with 90% of all data created just in the last two years we need more than Excel to be able to not only manage but also extract valuable information from it. So how do we go about it and what does the future bring? **Presenter** • Maria Shevchenko (Head of UK, Mogoplus) **Learning Outcomes** • Future of financial analytics • FinTech, Big Data, Machine Learning, AI, Predictive Analytics • Your digital footprint and what to expect **Level: All** MOGOPLUS	**Modelling the World Cup** Learn how to build a user-friendly prediction tool involving Excel, VBA and Power BI. In this session you will see how we modelized FIFA rules, discover how powerful Power BI can be for data consolidation/display and take away good practices in modelling/file design/user experience that can apply to any model. **Presenters** • Clément Galvain & Michael Andouche (Finance 3.1) **Learning Outcomes** • Modelling tips & good practices • File design & UX • Consolidate, process and visualize data with Power BI **Level** • Benginner • Intermediate FINANCE 3.1
5:00pm – 6:00pm	*GTC Networking Drinks*		

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DAY 2 – MORNING
11 MAY 2018 – LONDON, UNITED KINGDOM

	ROOM 1	ROOM 2
8:30am	Check-In	
9:00am – 10:30am (90 minutes) Session 5	**Model Like a Pro** Learn from past finalists of the Financial Modeling World Championships as they demonstrate their approach to four of the past ModelOff questions. Learn how they approach the financial modelling problems and are able to build models with a level of speed and accuracy among the best in the world. **Presenters** • Charles Williams (Co-Founder, Trivium Real Estate) • Paul Dent (Partner, Lewis Golden LLP) Charles and Paull will work through the following ModelOff questions. These are available at: modeloff.com/questions • Castles in the Air • Purple City • Word Play • Collect the Cash TRIVIUM REAL ESTATE LEWIS GOLDEN LLP CHARTERED ACCOUNTANTS AND REGISTERED AUDITORS **Level**: All Levels	X Excel **Experience the Power of Excel Anywhere with Excel Online** Learn about the improvements we've made over the last year in Excel Online. Easily accessible and always up-to-date, it's the ideal place to collaborate on Excel workbooks. And with full fidelity rendering, data analysis/calculation, and many of the same features as the desktop version, Excel Online can make you more productive every day whether you work alone or with a team. **Guy Hunkin & Itai Goldstein Microsoft Excel**
10:30am – 11:00am	Morning Break	
11:00am – 12:30pm (90 minutes) Session 6	**Driver Based Forecasting and Data Visualisation in Excel** The first half of the session will feature a step by step illustration of how to build a driver based P&L model, including how to identify drivers and how to use these in your model. The second half of the session will cover how to make your data more visual to engage your audience, improve the review process and drive faster and better decision making. **Presenter** • Claire Delicata (Director and Founder, Expeditious) **Learning Outcomes** • How to identify business drivers • How to structure your model • How to build drivers into your forecast model • Clean presentation techniques • Using brand palettes and guidelines • Using icons and RAG status • Using different chart styles including donut charts, bubble charts, waterfalls and combo graphs • Creating dynamic outputs to save time **Level** • Beginner / Intermediate	**An Introduction to Multi-dimensional Modelling for Finance** Understand the importance of multi-dimensional data, multiple scenarios and the impact these have on model design. Financial models need to be flexible so you can ask important, forward-looking questions and expect quick and accurate results. **Presenter** • James Kipling (Product Manager, Quantrix) **Learning Outcomes** • Be able to identify problems which are multi-dimensional by nature • Awareness of the challenges posed by traditional approaches to multi-dimensional problems • Awareness of the tools available in the market designed for multi-dimensional modelling. **Level** • All Levels QUANTRIX
12:30pm – 1:30pm	Lunch	

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DAY 2 – AFTERNOON
11 MAY 2018 – LONDON, UNITED KINGDOM

	ROOM 1	ROOM 2
1:30pm – 3:00pm (90 minutes) Session 7	**Modelling in a Context of a Business Valuation** **This session will explore different valuation basis modellers face (commercial, accounting and tax) and common pitfalls in modelling for business valuation.** **Presenters** • Vikas Golchha (Senior Manager, Business Modeling, EY) and Olivier Pecon (Director, Valuation & Business Modelling, EY) **Learning Outcomes** • Understanding key differences in valuation concepts • Understanding key valuation methodologies to be applied for specific valuation purposes • Top-tips on how to build models for business valuations **Level** • Beginner • Intermediate EY	X🗗 Excel **Deep Dive into Get & Transform Data in Excel** With an introduction of the modernized Get & Transform Data experience in Excel we fundamentally changed the way customers are importing and cleansing their data. Learn how to import data from a data source of your choice, whether it's a local database or a cloud service, and then shape and transform the data to meet your analysis needs. You will learn several essential tips and tricks, as well as cool data cleansing techniques that will save you a lot of time and improve your efficiency at work. **Guy Hunkin & Itai Goldstein** **Microsoft Excel**
3:00pm – 3:30pm	*Afternoon Break*	
3:30pm – 5:00pm (90 minutes) Session 8	**Commercial Real Estate Modelling** **Why real estate models are more complex than other asset models.** **Presenter** • Natalie Bayfield (Chairwoman at Bayfield Training and Senior Departmental Fellow at the University of Cambridge) **Learning Outcomes** • Income functions: Accuracy Vs Uncertainty • Diversity of Income • Structural Market Differences • The Data Challenge **Level** • Intermediate **BAYFIELD** Real Estate Executive Education	X🗗 Excel ▣ Office 365 **Work together more efficiently with Excel, Power BI and Office 365** Learn tips and tricks to effectively aggregate information, conduct analysis and share insights when working across teams. Understand the relationship between Power BI and Excel and how things are even better when you use them together. **Mark Traverso** **Microsoft**